APPEL
INSURANCE ADVISORS uє

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Please provide the following so we can calculate the proper amount of life insurance for your family.

Client \#1 $\qquad$
Date of Birth $\qquad$
Best Email Address: $\qquad$

Home Address: $\qquad$
Home \# $\qquad$ Work\#1 $\qquad$ Cell \#1 $\qquad$ Work \#2 $\qquad$ Cell\#2 $\qquad$
Educational Funding for children (Indicate either Private School or Public by child and grade level.)

| Child's <br> Name | Birth Date | Grade as of <br> Next Sept | Grade <br> K-4 | Grade <br> $\mathbf{5 - 8}$ | Grade <br> 9-12 | 4 years <br> College | Graduate <br> School |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Example | $01-02-1988$ | 2 | public | public | private | private | no |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |

Home Value/Mortgage Balance / Real Estate Taxes \$ $\qquad$ / \$ $\qquad$ /\$ $\qquad$ Other major debt
\$ $\qquad$
Spendable (after tax) income desired for the
family (exclusive of schooling and mortgage) to maintain current standard of living:
Financial support to other family members
Client \#1 / Client\#2 Earned Income
\$ $\qquad$ /month
\$ $\qquad$ /month for $\qquad$ /years \$ $\qquad$ /year \$ $\qquad$ /year

Assets currently available to produce income for the family
Total Personal Life Insurance Group Life Insurance
Stocks/Bonds/Mutual Funds
Other liquid investments
Retirement Plan (401(k) etc.) IRAs


Attorney $\qquad$ CPA $\qquad$ Investment Firm

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estate planning strategies $\mid$ corporate \& executive benefits $\mid$ life, disability, group \& long term care insurance $\mid$ annuities $\mid$ ma licensed insurance advisor

